

IOANNA ALEXANDROPOULOU
LAWYER – Supreme Court Advocate

PERSONAL INFORMATION

Place of Birth: Athens, email: ialexandropoulou3@gmail.com Phone: +30 2103339527, +30 6974300165

SUMMARY

Lawyer with 23 years of experience, Ph.D. from the University of Athens specializing in public-private partnerships, privatizations, real estate development, property law, and modern urban planning. 20 years of experience as a legal advisor in real estate development companies and extensive litigation practice. Participation in drafting and shaping contracts for major investment projects and programs such as "Ellinikon S.A.", "Rethink Athens", the restructuring and privatization of Skaramangas Shipyards, and the development of properties including "Afandou Rhodes", "Thessaloniki Port Authority", "Macedonia Palace", and "Vouliagmeni Marina" as well as real estate auctions via e-auction. Contribution to drafting legislative frameworks, including ministerial decisions on the logistics sector and regulations on the Golden Visa program. Professional experience in the European Commission.

DISTINCTIONS

Special mention in the "Legal 500" list for 2019.

EDUCATION

May 2013 – 2021, National and Kapodistrian University of Athens, School of Economics and Political Sciences, Department of Political Science and Public Administration, Ph.D. Thesis: "Public-Private Partnerships in the Development of Public Real Estate: Policies, Institutions, and Practice."

2006 – 2007, University of Thessaly, Department of Urban Planning and Regional Development, Postgraduate studies in Spatial Planning and Urban Development.

1995-1996, Robert Schuman University, Strasbourg, DEA in International Law, specializing in Private International and European Law.

1990-1994, National and Kapodistrian University of Athens, School of Law, Law Degree.

PROFESSIONAL EXPERIENCE

September 1997 – Present: Lawyer, Law Office: Athens, Iofontos 2, Tel: +30 2107243275, +30 6974300165, Areas of Specialization: Private Law: Handling property law cases, Public Procurement Law and Public-Private Partnerships (PPP), Commercial Law: Handling company and business law cases.

Career Highlights

December 2001 – Present, Legal Advisor in the Legal Department of the Hellenic Public Property Company (HPPC S.A.)

Responsibilities:

- Legal support for drafting tenders and contract (e.g., Vouliagmeni Marina, Skotina Pieria camping site, Zalokosta Underground Parking, Xenia Chios, e-auctions for property sales).
- Preparation of real estate for development (e.g., Faliro Marina, Afandou Rhodes Golf Course, Anavyssos Estate, Agios Ioannis Sithonia Estate, Xenia Hotels in Tsagarada, in Skiathos, in Thasos and in Vytina, camping sites in Asprovalta and Fanari).
- Court representation regarding real estate development.
- Drafting legal opinions on real estate development and management issues.
- Litigation related to property ownership disputes, cadastral actions, forestry classifications, urban planning issues, and expropriation appeals.
- Legal support for financial service tenders (e.g., accounting-tax support, fair value assessment).
- Legal opinions on financial service-related matters (e.g., tax obligations such as property taxes).

January 2023 – Present: Member of the Board of Lamda Marina Flisvos S.A.

January 2021 – Present: Legal support for "Thriasio Logistic Center S.A." (Board meetings, licensing, project construction, service contracts, negotiations).

August 2018 – June 2019: Legal Advisor to the Deputy Minister of Economy and Development (legislation drafting, privatization of Skaramangas Shipyards).

December 2016 – July 2018: Legal Advisor to the Deputy Minister of Economy and Development (drafting of laws on pharmaceutical cannabis, film production incentives, Golden Visa program).

December 2016 – October 2018: Legal support to the Municipality of Athens for the Kypseli Municipal Market development.

October 2015 – June 2016: Legal support for "Ellinikon S.A." in negotiating its share sale to Hellenikon Global S.A.

July 2013 – May 2015: Research and legal support in projects related to urban development (JESSICA initiative, Onassis Foundation urban renewal studies).

January 2006 – Present: Legal support for real estate companies (e.g., "Euroconsultants S.A.", "Optimum PDC", "Planning S.A.").

July 2003 – December 2006: Legal Advisor to the Mayor of Nafpaktos (privatization of municipal properties, establishment of a university annex).

March 1997 – July 1997: European Commission, Directorate XVII (Energy market liberalization, MEDA agreements).

October 1994 – August 1995: Trainee Lawyer.

LANGUAGES

English: Fluent

French: Fluent

Spanish: Fluent

German: Basic

CONFERENCE PRESENTATIONS

Speaker at multiple national and international conferences on urban planning, real estate, and public-private partnerships (e.g., LSE, ERSA, European Real Estate Society)

PUBLICATIONS

- Alexandropoulou I. (2022) "The development of public real estate. Policy, legal framework and partnership practices between the public and the private sector", Land Law Studies Series, Nomiki Bibliothiki.
- Alexandropoulou I. (2019) "Urban planning, property rights and the process of real estate development: the institutional perspective", Environment and Law, (4).
- Triantafyllopoulos N. and Alexandropoulou I. (2011) "The role of international financial institutions in the urban development and governance of Mediterranean cities", Spatial Planning – Urbanism – Environment in the 21st Century. Greece – Mediterranean, University Publications of Thessaly, Volos.
- Triantafyllopoulos N., Alexandropoulou I. (2010) "Land – Based Financing of the EU Jessica Initiatives", Discussion Paper Series, Department of Planning and Regional Development, School of Engineering, University of Thessaly», 16 (8), pp. 183-202.

- Triantafyllopoulos N. and Alexandropoulou I. (2010), "Plot ratio Transfer. The Urban Planning Tool and the Real Estate Market", Environment and Law, (4).

HOBBIES

Tennis, running, wine tasting, bridge.